



High quality, stylised professional  
services and management  
consultancy exclusively  
designed for today's Health Service

Capricorn Consulting

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## Why Choose Capricorn Consulting?

We pride ourselves on choosing the best consultants to match the needs of the individual client. Our hand picked team comprise a varied to ensure that all of your requirements are catered for, while maintaining the high quality that you would expect from us.

### About The Consultants

Matthew Jones is a CIPFA qualified accountant who has spent his entire career in the NHS Finance Function. Since graduating from the NHS National Financial Management Training Scheme, he has gained considerable experience at a senior level in both secondary and primary care.

Garry Court is a registered nurse; dually qualified in general and orthopaedic nursing, but with a wealth of experience within the acute hospital setting in most specialties including critical care, acute surgery and theatres, at both senior nursing and service manager level.

Joanna Jones is an Information Manager of some pedigree, after graduating from university she trained with the Police as a fingerprint expert where her eye for detail was to stand her in good stead as a database designer when she joined the health service. Joanna has since managed Information departments of both large acute trusts and PCTs.

Sarah Hornsey is an experienced and accomplished Website Designer, who after graduating with a degree in Media Studies and Graphic Design has had a series of jobs as a web designer in the media industry, working for *The Mirror*, *The Express* and *The Sun*.

### Tailor Made and Value for Money

We recommend initially that Matthew comes to your organisation and designs a programme specific to your needs.

Our fees are a flat daily rate for time, travel and the materials used. You simply book the number of days input that you require, and we will work with you to design a programme to assist you with your requirements.

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## **PART ONE – WEB SITE DESIGN**

### **Introduction**

Building your own web site can be daunting, but here at Capricorn Consulting we will work with you to ensure that your website achieves the right results. Here are just some of the web sites that have been designed by our web designer;

[Capricorn Training](#)

[UK Redskins Paintball Team](#)

[Santra Florida Villas](#)

[Online Osteopathy](#)

[Marykay Cosmetics](#)

[The Magical Touch](#)

## **PART TWO – DATABASE DESIGN**

### **Introduction**

Databases play an integral role in every aspect of the health service. We offer a full design and implementation service for access databases, large or small.

Examples of databases that we have designed to date include:

- Theatre Systems
- A&E Systems
- Waiting List Dynamics
- HR Systems
- Training Systems
- Finance Systems
- Integrated Systems

## **PART THREE – MANAGEMENT CONSULTANCY**

### **Introduction**

Our consulting services offer advice and professional support on a number of topics, including:

- Information Technology
- Financial Strategies
- Waiting List Management
- Staff Development
- Organisational Development
- Change Management
- Motivating the Workforce

## **PART FOUR – ACCOUNTANCY SERVICES**

### **Introduction**

We also offer a full range of accountancy services including:

- Systems' Implementation
- Management Accounting
- Development of Costing Models
- Financial Strategies
- Cost Saving Initiatives

## PART FIVE - THE COST

We aim to provide value for money to all our clients, and therefore simply charge a flat rate per day plus travel, based around half day or full day sessions.

- One Day £600 plus travel
- Half Day £400 plus travel

Travel is charged at 50 pence per mile from our base. An additional charge for accommodation and excess travel time may apply for some locations.

We offer large discounts for block bookings. The following table shows the percentage discounts on offer for large contracts;

<b>Number of individual/ combination days</b>	<b>% Discount</b>
Less than 10	Nil
10 to 24	5
25 to 49	10
50 to 74	15
75 to 99	20
More than 100	25

## PART SIX - BOOKING FORM

I am interested in the following modules and would like more information on how you can meet my development needs – please tick area(s) of interest

Module Title	Typical Duration	
Web Site Design	Various	
Database Design	10-200 days	
• Theatre Systems	100-200 days	
• A&E Systems	50-100 days	
• Waiting List Dynamics	50-100 days	
• HR Systems	10-50 days	
• Training Systems	10-50 days	
• Finance Systems	10-50 days	
• Integrated Systems	Various	
Management Consultancy	Various	
• Information Technology	Various	
• Financial Strategies	Various	
• Waiting List Management	Various	
• Staff Development	Various	
• Organisational Development	Various	
• Change Management	Various	
• Motivating the Workforce	Various	
Accountancy Services	Various	
• Systems' Implementation	Various	
• Management Accounting	Various	
• Development of Costing Models	Various	
• Financial Strategies	Various	
• Cost Saving Initiatives	Various	

I would like to book \_\_\_\_\_ days' consultancy, at a discount of \_\_\_\_\_%

Name:..... Designation:.....

Phone:..... E-mail:.....

Organisation:.....

Address:.....